# Offerpad Leadership Bios



#### Brian Bair Chief Executive Officer

Brian Bair, Offerpad founder and chief executive officer, is one of the most successful residential real estate agents in the United States. He's spent the last decade helping solve his clients' problems, by providing homeowners with a concierge approach to real estate. In 2017, Brian was awarded the Most Innovative Real Estate Agent of the Year by Inman, and the Wall Street Journal named him the second highest-performing real estate agent in 2014 and 2017. He has been credited for selling the most existing homes in the United States since 2010, and he attributes his success to simplifying the process for owners and buyers.

Brian previously served as co-founder and managing partner of Lexington Financial, LLC and Bridgeport Financial Services LLC, one of the largest acquisition and sales companies in the Southwest.



#### Rahim Lakhani Chief Operating Officer, Chief of Staff

Rahim Lakhani serves as chief operating officer and chief of staff for Offerpad. Previously, Lakhani was with AB InBev where he held multiple roles, including CFO India where he led a team of 110 employees delivering significant growth in cash flow and operating leverage, and global treasury in New York, where he helped generate over \$500m in P&L benefits via tax optimization and risk management.

Prior to AB InBev, Rahim was a vice president of securitized products at Deutsche Bank's capital markets group. Rahim holds a BS from Georgia Institute of Technology and an MBA from Wharton School of Business.



# Jerry Coleman

Jerry Coleman, Offerpad founder, is a serial entrepreneur and pioneer in the institutional single-family rental industry. In 2012, he partnered with the Blackstone Group, a private equity firm, to co-found Invitation Homes.

During his time with Invitation Homes, the company acquired, renovated and managed more than 50,000 single-family homes, and helped deploy over \$10B in investment capital in the single-family rental space. Invitation Homes went public in early 2017.

Jerry also co-founded Alliance Investment Group, which acquired, entitled and developed over 10,000 acres of land in the Southwest, and Elevation Solar, one of the Southwest's largest solar sales and installation companies. He is involved with and supports numerous professional and charitable organizations including the Anasazi Foundation, Forever Young Foundation, Boy Scouts of America, and ASU's President's Club. Coleman holds a Bachelor of Science degree from Arizona State University and a Juris Doctor from Brigham Young University.





#### **Gint Grabauskas** Chief Technology Officer

Gint J. Grabauskas is the chief technology officer at Offerpad. He has been in the technology industry for over 20 years, in progressively more challenging roles, including software engineer, software architect, engineering director, engineering vice president and CTO. He has worked across different industries, successfully transforming technology functions to be world-class digital enablers, accelerating growth for a myriad of businesses. Most recently, Gint worked to drive a digital transformation for a technology enabled, asset and facility management company. Previously, he served as vice president of engineering at GoDaddy, senior director of global software development at Savvis, and a myriad of deep, handson, technical roles prior to that.

Gint is a servant leader and accomplished agile coach, who believes in a technology organization that has deep empathy for the customer. He holds a bachelors degree in electrical & computer engineering from the Illinois Institute of Technology and a masters in organizational leadership & management from Regis University. Gint is bilingual and holds a software patent.



#### **Casey Bair** Chief Acquisitions Officer

Casey Bair is chief acquisitions officer at Offerpad. He began his career more than a decade ago as a partner at Bair Group Real Estate, where he oversaw home acquisitions and asset valuation.

Casey holds a Bachelor of Arts in finance from Arizona State University, W.P. Carey School of Business.



#### Vaughn Bair Chief Investment Officer

Vaughn Bair is chief investment officer at Offerpad. He has more than two decades of experience working in the financial and mortgage sectors. Vaughn has worked with numerous lending institutions and SFR aggregators over the last decade. He was a mortgage account executive for Countrywide and US Bank. Vaughn co-founded Bridgeport Financial Services, and Lexington Financial, LLC. A seasoned mortgage broker and licensed Realtor in Arizona and Nevada, he worked for Bair Group Real Estate, overseeing the organization's property valuation and investment divisions, while securing and purchasing over 2500+ SFR homes.

Vaughn graduated Cum Laude from The College of Idaho, with a BA in History and Business Administration.





### Matt Bohn Chief Strategy Officer

Matt Bohn serves as chief strategy officer at Offerpad. He is a seasoned executive with over 20 years of experience spanning startup, Fortune 500, and public-sector companies in the technology, private equity, and infrastructure sectors. He spent over a decade at Millennium Challenge Corporation in operational roles and served as Chief Financial Officer and a member of the Investment Management Committee, overseeing billions of dollars in investments globally.

Matt is passionate about building and growing organizations, drawing on his experience from roles at leading companies such as Egon Zehnder, General Atlantic, and Booz Allen Hamilton. Matt holds a bachelor's degree from Brigham Young University and a master's degree from George Washington University.



#### Britt Chapman Chief Financial Officer

Britt is the chief financial officer at Offerpad. Prior to joining the company, Britt served public and private corporations at Wells Fargo Securities' Investment Banking Capital Markets Division where he advised clients on various capital markets and strategic transactions. He previously held roles at Morgan Stanley Investment Management and began his career in public accounting at Deloitte & Touche.

Britt holds a Bachelor of Arts in accounting and an MBA from Brigham Young University.



#### Darrin Shamo Chief Marketing Officer

Darrin Shamo serves as chief marketing officer at Offerpad. With two decades of experience in the technology industry, Darrin has helped numerous companies grow from startup to global brand leader. Prior to joining Offerpad, he led the marketing organization at DoorDash, the leading on-demand food logistics service, where he helped to expand the brand footprint and led the transition of a centralized to decentralized marketing platform powered by local teams. Prior to DoorDash, Darrin was chief marketing officer at Coupang, a high growth startup located in Seoul, South Korea. He led all acquisition, retention, pricing and fraud/abuse practices for the company.

Darrin was the third marketing employee hired by Zappos, and he spent more than a decade at the company in numerous leadership roles, helping to grow the company from \$70M to \$3.6B in gross merchandise value. During his tenure, Darrin also served on the internal board representing the company to Amazon following an acquisition.

Darrin holds a Bachelor's in Marketing and Advertising from the University of Las Vegas Lee Business School.



#### **Dan Mayes** Chief Real Estate Technology Officer

Dan Mayes serves as chief real estate technology officer at Offerpad, where he is responsible for development and maintenance of Offerpad's real estate valuation and workflow technology. He oversees research and development of new products, technologies, and partnerships, that support Offerpad's goals. Prior to Offerpad, Dan has more than two decades of experience as a corporate leader and entrepreneur in financial, technology and real estate industries. In 2009, he founded AZ Bidder, LLC, the first online auction platform of its kind, which acquired more than 30,000 homes under his leadership. Previously, Dan served as senior vice president for Priceline.com/Walker Digital LLC and senior vice president of business development for First Data Corp.



#### **Dornan McGuire** Director, People Operations

Dornan is Offerpad's head of people operations. She bring nearly 20 years of HR expertise, within a variety of industries including financial services and high-tech. Dornan's experience includes working at Amazon, where she was part of the core HR team responsible for the build out of a new business function, Amazon Logistics.

As director of people operations, she helps employees reach their potential, aligns them to the business strategy, and executes procedures for active problem solving. Dornan is passionate about solving people challenges and building strong relationships. Her primary focus is to lead practices and solutions that create high performing teams and a positive employee experience.



## Cortney Read

#### Director, Communications and Outreach

Cortney Read serves as director of communications and outreach for Offerpad, focusing on the company's strategic communications and media relations efforts. Cortney was most recently a director with global public relations agency, Allison+Partners, where she managed strategic media relations plans to support large brands such as Baidu and Toyota Motor North America.

Prior to Allison+Partners, Cortney was an early employee at LifeLock, Inc. where she was responsible for managing crisis communications and leading regional and national media relations efforts. She managed internal and external communication for LifeLock's first acquisition, along with handling the company's public relations and marketing efforts to support the IPO in October 2012. Dornan is also a proud US Navy veteran, and holds a Bachelor's Degree from Regis University, where she graduated Summa Cum Laude.

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